Keep moving ahead of your competition

Save and succeed with the DM110i franking machine

Digital Mailing Solutions

MAILMARK™ READY

Will the DM110i Digital Franking Machines help my business prosper?

Yes. Whether you're considering getting a franking machine for the first time or are using outdated franking technology, if you send between 20 and 75 pieces of mail a day, the DM110i Digital Franking Machine will save you money and time.

It will also help you improve brand awareness, win new customers and so gain market share.

We can't say it more simply than that.

"Processing mail using a previous generation franking machine, equipment sourced from an alternative supplier or even sending mail using stamps?

The DM110i series will save you valuable time and money and deliver you results"

How much money will I save?

The DM110i Digital Franking Machine guarantees that every piece of mail you send costs significantly less than if you paid using stamps.

It has an integrated weighing platform that automatically ensures you only ever pay the correct postage.
Mail won't be returned because it was franked with the wrong date, an internal clock can advance the date automatically for future mailings. This eliminates the associated costs of returned mail.

It has a constant connection to so when you re-credit your machine or download a new envelope message, it's achieved in seconds without the line rental and dial up costs incurred with analogue connected franking machines.

The machine enters a low-power sleep mode after a period of inactivity, so you'll keep your energy bill to a minimum.

And on top of all these benefits, you can improve your cash flow by taking advantage of Postage Power, our post now and pay later service. This allows you to:
• Get up to 55 days free credit
• Consolidate supplies and maintenance invoices onto a single monthly statement
• Keep your administration costs to a minimum

How will I know how much I'm saving?

By using INVIEW, our simple web-based reporting tool. This impressive, easy to use, reporting feature allows you to:
• Have visibility of your exact postage expenditure over any time interval
• Extract information
• Present simple graphical analysis e.g. the amount mail sent by class and format
• Keep track of up to 100 accounts
• Accurately charge clients or cross charge between departments
• Monitor spending so you avoid waste
• Identify trends and future potential savings
With all this information available at the touch of a button, you'll feel confident, and be able to prove, your postal budget is working at peak efficiency.

Will a franking machine generate revenue?

Yes. We'll say it again. Yes.

You can print promotional envelope messages on every letter you frank. This means your mail is more likely to be opened and read ahead of flyers and brochures sent by your competitors... so your chances of securing the sale skyrockets. These machines don't just save money; they turn mail into a powerful revenue-generating tool.

How much time will I save?

These machines reliably and accurately process up to 25 pieces of mail a minute, so you'll save precious time that you can reinvest in more productive tasks.

They have up to 5 presets so your most common jobs can be run by anyone; no hassle, no delays.

These machines interface with weighing platforms of up to 35kg, so your staff can send heavy items without disrupting normal mail processes.

Use our My Account service to get complimentary access to your account online 24 hours a day:
• See an archive of statements and invoices
• Access postage spend reporting
• Source new and replacement envelope messages
• Find answers to the most common questions

And if you've ever stood in a long queue at the Post Office, wishing you could pay for postage online, you'll be delighted to know these machines can be re-credited from your premises, at the touch of a button, 24 hours a day, 7 days a week.

What if I don't have much space?

Both machines will sit easily and unobtrusively on a desktop, e.g. in your main office or in reception. They operate with minimal noise, so won't disturb other activities taking place nearby.

Is the DM110i Franking Machine easy to install?

Yes. You can do it yourself. After placing your order, you'll get a series of simple communications that take you through order processing, dispatch and machine installation. When your machine arrives, simply open the box, plug it in using your preferred connection method and follow the clear, concise instructions contained in the user guide.

Do I need a specialist operator?

No, anyone can frank the mail. The interactive menus displayed on the control panel are intuitive and simple to use. They're backed up by user-friendly instructions that lead even someone who has never franked mail before through each stage of a task. But if for any reason, you'd like some on-site training that can be arranged.

And don't worry, access to the franking machine is controlled by a pin number so, while anyone can frank mail, the credit can't be stolen.

Processing speeds of up to 25 pieces per minute

Integrated weighing platform up to 2.5kg

Simple one touch postage refill

Clear, easy to use display

Quick access to most common jobs

Feed up to 9.5mm thickness

Drop down deck for easy access

Are you making do with obsolete technology?

If your business has outgrown your current franking machine, it's almost inevitable that you're missing out on significant savings in time and money. Making do with obsolete technology could be stalling the growth of your company and limiting awareness of your brand.

If you send between 20 and 75 pieces of mail a day, the DM110i makes an ideal upgrade. It's a reliable and cost effective way for your business to benefit from:

- Faster processing speeds
- Enhanced postal accounting
- Complimentary web based graphical postage spend reporting
- Faster downloads
- Scales that can weigh up to 35 kg
- Improving the chance that your mail gets opened by printing eye-catching graphics and marketing messages on every envelope you frank

More than leading-edge technology

If your current franking machine supplier isn't providing the support you expect, Digital Mailing Solutions offers a level of customer service second to none.

We also sell high-quality consumables at very competitive prices. So if you choose the DM110i Digital Franking Machine, you'll have the backing of a global, market leader. Think of it as a partnership. After all, our sole aim is to help your business succeed.

Full customer service charter

Digital Mailing Solutions is committed to providing our customers with the highest quality of products and services backed by the highest level of customer care and service.
As long as you have continuous cover, with a comprehensive service contract for your equipment, software or services after their respective warranties have expired, Digital Mailing Solutions promises to provide you a guaranteed product performance.

Specifications

	DM110i	
Maximum processing speed	25 mail pieces per minute	
Maximum number of accounts	10	
Monitoring and reporting facilities	Postage and meter reports	
Maximum envelope thickness	9.5mm	
Capacity of integrated weighing platform	2.5kg	
Other weighing options	7, 12 and 35 kg	
Job presets	5	5
Connectivity method	LAN	LAN

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This product is Mailmark™ compliant. Digital Mailing Solutions customers have access to all the numerous features and benefits that Mailmark can offer. For more information visit www.pitneybowes.co.uk/mailmark.

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